



*Ministero degli Affari Esteri
e della Cooperazione Internazionale*

*Ambasciata d'Italia – Vilnius
L'Ambasciatore*



Ministero dello Sviluppo Economico



ITALIAN TRADE AGENCY
ICE - Agencja Promocji i Internacjonalizacji Przedsiębiorstw Włoskich
Sekcja Promocji Handlu Ambasady Republiki Włoskiej

ITALIAN-LITHUANIAN ECONOMIC FORUM Vilnius, 23rd October 2018 (Radisson Blue Hotel)

The Embassy of Italy in Vilnius and the Italian Trade Agency, the Governmental agency that supports the business development of our companies abroad, are honored to invite you to the "Italian Lithuanian Economic Forum", that will be held in Vilnius on October 23rd, 2018, at Radisson Blu Hotel. The Forum is organized under the auspices of Italian Ministry of Foreign Affairs and International Cooperation and the Italian Ministry of Economic Development, in cooperation with the Italian-Lithuanian Chamber of Commerce, the Lithuanian Confederation of Industrialists (Lietuvos Pramoninku Konfederacija - LPK) and Confindustria (the Association of Italian Industrial Manufacturers).

This initiative is finalized to enhance the bilateral economic and commercial cooperation.

Twenty five Italian companies operating in sectors such as Biotech, Biomedical, Renewable energy, ICT, Infrastructure and Logistics, will participate to this event looking for Lithuanian counterparts to develop commercial and/or industrial cooperation (see in attachment the list of participating companies and their profiles).

The areas on which to focus this initiative have been agreed with the Lithuanian Confederation of Industrialists (LPK) taking into account production and global market trends as well as the peculiar economic characteristics of the two Countries, with the goal to mix Italian manufacturing capacities with innovative solutions and services for which Lithuania is well renowned.

The value of bilateral trade, according to data provided by the Lithuanian Statistics Institute, reached 2,1 billion Euro in 2017, with a two ways annual growth of more than 10% , showing that there is an excellent starting basis but also room for improvement, especially in the innovative sectors mentioned above.

Although there has been an encouraging growth in the machine tool sector, especially in exports from Italy that have contributed to the development of the Lithuanian manufacturing base, this positive trend in bilateral trade has been mostly concentrated on "traditional" sectors such as agricultural and food products, fashion, furniture.

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Lithuanian
Confederation
of Industrialists



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As a matter of fact, the "Italian Lithuanian Economic Forum" will be also an occasion for the representatives of Confindustria, UCIMU (Italian machine tool, robots, automation systems and ancillary products Manufacturer's Association) and ANIE (Electrical/Electronic Manufacturing Federation) to present the Italian manufacturing sector, with a special focus on SMEs and their innovative and export oriented approach, a basic feature of our world-famous "Made in Italy", very well known in fashion, food and wine, jewellery but also in mechanical, engineering, biomedical, just to mention a few.

The Forum indeed will be an excellent opportunity for Italian companies and associations to share experiences and elaborate strategies with Lithuanian counterparts to further enhance cooperation and inform their members of the potential opportunities of collaboration with Lithuanian companies and Institutions.

The B2B meetings that will follow the plenary section can enhance those figures and increase the "added value" of the bilateral economic cooperation (see attached Programme) .

To participate to the "Italian-Lithuanian Economic Forum" and select the Italian companies you wish to meet please register at: [REGISTRATION FORMS](#)

More information are available at the Forum Secretariat c/o Italian- Lithuanian Chamber of Commerce (e-Mail: info@ilcc.it, T. +370 672 52 292) or Italian Trade Agency, Warsaw Office (e-Mail: varsavia@ice.it, T. +48 22 6280243).

I'm sure this initiative will be an excellent chance to increase business opportunities and strengthen bilateral relations with mutual benefits for our economies and companies.

Best regards.



Francesco Frasoni
Ambassador of Italy



Antonino Mafodda
Director, Italian Trade Agency
(Poland and Lithuania)

3 October 2018